

# *For Preferred Producers Only*

## **Agent Referral Program**

- Agent referral program of \$25 dollars per agent's application for the entire year.

## **Agent Rewards Program**

- Agent receives reward dollars for every application issued.

## **Leads & Co-op Advertising**

- ABC co-ops 50% of costs, with \$25 credit per issued application for all approved leads and advertising.

## **On-line Quoting for Health Insurance**

- Norvax quoting engine will quote all our health companies at one time: CGI, Assurant Health, Golden Rule and World.

## **Free CE Credits**

- Throughout the year, we offer CE qualified courses with 8 hours credit.

## **Time Saving Website**

- Identifies target and niche markets.
- Provides all forms at a click.
- Lists all company contacts for licensing, customer service and commissions.
- Links to company websites and online business submission.
- Software downloads for illustrations.
- Agent timesaving tools such as sample customer service letters

## **Production Bonuses**

- 25 credits = \$500 for cases issued in calendar year.\*
- 50 cases gets you an additional:
  - Press release written and submitted to area newspapers
  - Wall plaque
  - Special stationery

## *To Qualify:*

- License with a minimum of three of our health producers and one life producer.
- Attend two of our training sessions per year.
- \$100 Enrollment Fee (waived if submit first case or qualify with past production).

*If you have not produced business in the past 6 months most carriers will allow you to transfer to American Benefits Corporation.*

*\*For complete details on the Production Bonus, see the "Bonus Program for Preferred Producers" link on the ABC Agent Rewards Page.*